



Addendum #1
Issued April 30, 2019

Carts for Recyclables Collection Services

1. **Question:** Please provide a list of pre-bid attendees.

Response: Please see attached.

2. **Question:** Page 45. "disposal fees" is this the disposal of the actual carts if they cannot be recycled? Or is this the material/residue in the recycle carts if they are brought back full to the yard from the route? This could be recycling or MSW.

Response: This was intended to be the disposal cost for carts if they cannot be recycled. For the material inside the carts picked up, SWDA will accept Clean Recyclables at the awarded collection drop off location.

3. **Question:** Section 4. Carts for Recyclables Collection Scope of Work, 4.14 Cart Specifications, B-12 – Grab Bar: The specification states "The grab bar is preferred to be permanently molded into the cart by the manufacturer. A metal grab bar will be considered." We request the SWDA allow a composite lower grab bar as a means of attachment to lifters. In testing, Cascade's bar has been proven to be 3.4 times stronger than hollow steel retention bars. In addition, it has passed over 10,300 lift/dump/double pump cycles with a load of 350 pounds cycling up in the dump position in less than 3 seconds. This is equivalent to 187 years of lifting and dumping at excessive loads and lifter speeds. Cascade's lift bar is factory installed with a "one way" mounting feature, it is designed to ship installed in the cart, and it does not require rivets, screws or push pins to hold it in place.

Response: Yes, metal or a material of a greater strength is acceptable

4. **Question:** Form 4: Optional Service – On-Going Recycle Cart Delivery and Maintenance Services:
a) Wheel Replacement – Will this work be done back at the yard or at Qualified Unit?

Response: Location of repair at the contractor's discretion.

- b) Lid Replacement – Will this work be done back at the yard or at Qualified Unit?

Response: Location of repair at the contractor's discretion.

c) Section A, Services on page 28 references removal of carts. Can the cost for cart removal be entered on one of the blank lines on Form 4?

Response: Yes.

5. **Question:** How many households currently participate in the curbside bin recycling program?

Response: For the month of March 2019, SWDA was billed for 104,747 Households. Expanded territory will have approximately 126,000 households eligible to opt-in for service. SWDA has no way to definitively state the number of participants in the current program. In March of 2018, SWDA had an employee follow one route on each day of the week. Based on observations, it is estimated that the set-out rate for collection was 34.5% for that particular week. Set-out rates vary from route to route.

6. **Question:** During the pre-proposal teleconference, I believe it was noted there will likely be two separate deployments. Is this to allow additional residents to opt-in to the service after the initial rollout? If this is the case, please provide ballpark dates for the second deployment.

Response: Per the RFP, Page 21, Section 4.10, as part of the initial contract, SWDA anticipates 1) the initial delivery, 2) a date within 30 days of the initial delivery, as mutually agreed upon by both SWDA and the Contractor, and 3) a date within 60 days of the initial delivery, as mutually agreed upon by both SWDA and the Contractor.

7. **Question:** Please provide a list of Small Business that may be contacted for this proposal.

Response: SWDA does not have a list of Small Businesses to provide.

8. **Question:** If ongoing cart maintenance is selected, will that 7-year contract be separate from the contract for carts or will all services fall under one contract?

Response: The two contracts will be separate.

9. **Question:** Pg. 19 states, *“The SWDA will work with the Contractor to provide a staging or storage area for the Carts, at Contractor’s expense, prior to delivery to the Qualifying Units. The Contractor will work with SWDA to facilitate storage of the initial Cart Order(s) until the Carts are delivered to individual households. In the event the Contractor is only responsible for initial delivery of Carts, this facility may no longer be required and the SWDA will work with Contractor to house any additional Carts and spare parts at a specified location.”* Is there no space available to the SWDA that can be used as a staging area for the deployment free of charge? If not, please provide the location(s) being considered so bidders can factor in the rental cost when preparing proposals.

Response: The SWDA can provide an area for initial delivery within 10 miles of the WTE facility. Other locations around the county have not been identified, the SWDA will work to help and suggest identifying these locations but ultimately it will be the responsibility of the proposer to identify and determine any temporary storage costs.

10. Question: Pg. 20 requires the A&D staff to attend an informational session provided by SWDA. Will this take place via conference call/webinar or is will staff be required to attend in person?

Response: An informational session will be made available either via conference call/webinar or in person.

11. Question: Pg. 21 4.9 – Missed Addresses: Often, it is common for residents to inquire regarding being missed, however it is often a false inquiry because the route delivery team just hasn't delivered to that particular street and/or area/route. Will SWDA develop or adopt a delayed or qualified 'claims missed' before it is reported to the contractor?

Response: SWDA will work with the selected Contractor to develop a delayed or qualified 'claims missed' before it is reported to the Contractor.

12. Question: Pg. 22 We ask the SWDA to accept 3/8" molded-in bottom wear strips in lieu of the requested 1/2". Our carts have proven to remain durable well past the industry standard 10-year warranty term.

Response: Preference is for 1/2" wear strip, but other sizes will be considered.

13. Question: Pg. 22 Regarding the lower grab bar, we ask the SWDA to note all manufacturers' newest model carts utilize a metal grab bar.

Response: Please see response to Question #3 above.

14. Question: Pg. 23 Will the SWDA consider adding a line to the price page for rubber-treaded wheels to see the difference in cost versus plastic wheels?

Response: This is an RFP and an alternate proposal may be submitted.

15. Question: The RFP indicates bar codes must be applied to each cart. If the bidders RFID system does not require a bar code, we ask the City to accept a serial number and RFID tag only.

Response: If the proposer's system does not utilize a bar code, one would not be necessary.

16. Question: Pg. 28 Regarding the 18-gallon bins, will these be collected during the deployment phase or at a later date?

Response: SWDA expects the Proposer to propose their best method for collecting the 18-gallon bins. The SWDA is not asking the proposer to do any additional labor to pick up bins on collection days. Bins will be collected only if out during the delivery of carts.

17. Question: Pg. 28 Will SWDA provide detailed route/address, collection day data regarding the 18-gallon bins? How many bins are serviced each day, number of routes, quantity by route, etc.?

Response: Please see answer to question 16 above.

- 18. Question:** Pg. 28 Will SWDA provide use of and occupancy of facility for the maintenance services to include, truck parking, storage, cart washing area, pressure wash equipment, supplies, utilities, etc.?

Response: No, that will be required by the contractor.

- 19. Question:** Optional Service: Regarding the on-going Recycle cart delivery and maintenance services, will SWDA consider and change to a flat monthly fixed/budgeted rate vs a unit rate per itemized work order?

Response: Yes, propose accordingly or provide an alternate proposal.

- 20. Question:** Page 7 of 62, "Surety" mentions a "Performance Bond or other bond". Page 10 of 62, Item 2.7.C mentions bonds. Page 15 of 62, Item 3.4. #6 mentions "Failure to submit a Proposal Bond". Page 50, Appendix B, #1 mentions Performance Bond. Since there isn't specific requirements mentioned for such a bond, will SWDA please confirm that there is not a Performance Bond (or other bond) required for any resulting contract?

Response: SWDA confirms there is not a performance bond or other bond required for any resulting contract.

- 21. Question:** Page 8 of 62, Item 6 – seems to indicate there will be a Contract Document. Will SWDA share the Contract Document, or a template, for Proposers' review?

Response: SWDA will ask the awarded proposer to provide a draft contract.

- 22. Question:** Page 12 of 62, Item 2.15 – Hold Harmless - Would SWDA be amenable to excepting from Contractor's indemnity obligations any claims brought pursuant to Workers' Compensation Acts, Disability Acts or other Employee Benefits Acts from this Section 2.15?

Response: Proposer should note exception in Form 2 #8, and the SWDA will consider.

- 23. Question:** Page 6 of 62, bullet point 2 – When is the cut off for residents to opt in (our out) of participation in the recycling program? How will requests after the cutoff date be handled?

Response: Residents will be able to opt-in at any time with SWDA. After the initial cart deployment, it will be the responsibility of the on-going maintenance contractor to complete cart deployment per SWDA's instructions.

- 24. Question:** Page 19 of 62, #4.3 – paragraph 1 – indicates the SWDA will work with the Contractor to provide a staging or storage area for carts at contractor's expense, prior to delivery to Qualifying Units. Will SWDA provide additional details as to the cost of the site, size, location, whether paved (or what surface), any shelter, and other details. While we appreciate SWDA's assistance, the cost of property to use is a significant expense; therefore, Proposers need to know costs involved and adequacy to price the bid.

Response: Please see answer to Question #9 above.

25. Question: Page 34 of 62 – Form 1: Proposer Information & Acknowledgements - Please indicate how an LLC should complete this form.

Response: An LLC should fill out their information as a partnership.

26. Question: Page 47 of 62 – Form 6: Affirmative Action Requirements Form, and Page 9, #2.4 – Will SWDA receive Federal Funding for this project? If not, will SWDA remove the Affirmative Action Requirements or remove references to any federal laws/rules/regulations?

Response: No, the SWDA will not receive any federal funding. SWDA requires the contractor to have and follow an affirmative action policy.

27. Question: Page 22 of 62 – 4.14, B, #1 – requires high-density polyethylene (HDPE) with specific properties to that resin, of density 0.947 to 0.968 grams cm³. And Melt Index (MI) minimum 4.0. With our state-of-the-art manufacturing process, Advanced Rotational Molding™, and Medium Density Polyethylene (MDPE) Toter molds intricate designs heretofore impossible for conventional rotomolders, including our cart bodies. Toter’s “zero stress” molding technology offer important higher strength to weight ratios and durability advantages over “high stress” processes such as injection molding. Toter carts are different from others in the industry. It is notable that products such as kayaks and bridge barriers are rotationally molded because both products must withstand impact, just like carts must bounce back when serviced by an automated arm, and especially in cold temperatures. Many of our customers have tried injection molded carts and switched (or switched back) to our rotationally molded product due to the lowest lifecycle cost of our carts. Our molding process and material afford a 15-20+ year cart life expectancy, which in turn allows Toter to back our carts with a 12 year cart body warranty and 10 years on all other components. Will SWDA allow this rotational molding process for cart bodies, utilizing Medium Density Polyethylene (MDPE) with correct properties for that resin of density (ASTM D 792) at 0.938 g/cm³ and Melt Index (D 1238) at 3.5 g/10 min, in order to afford carts that are longer lasting and carry a longer cart body warranty than any other cart manufacturer?

Response: Rotational molded carts are acceptable.

28. Question: Page 22 of 62 – 4.14, B, #10 – requires ½” minimum molded-in bottom wear strips. Our carts feature bottom chimes (wear strip), ¼ inch by ¼ inch, on the bottom of the cart for maximum abrasion protection. The wear ridge on the bottom of Toter carts is less prominent because Rotationally Molded Carts lack the “Achilles Heel” in the center of the cart bottom that many injection carts have. This point on injection carts - known as the “sprue” - is the weakest spot on the cart, thus requiring careful guarding. Our wear strips are present solely for wear resistance against dragging. Rotationally molded carts have no weak point in the bottom. Furthermore, the wear strips featured on the bottom of our containers are backed and covered by Toter’s 12-year non-prorated cart body warranty. Will SWDA accept this construction for bottom wear strips? (If desired, SWDA could make this specification an addition only for rotationally molded carts.)

Response: The concern is for wear of dragging and not for weakness. Please see answer to Question #12 above.

29. Question: Page 22 of 62 – 4.14, B, #13 – does not find metal attachments/screws to be acceptable. However, our cart lids are designed to be attached with all-plastic lid hinges which snap onto the lid. This fit of the two components is further secured by two (2) Torx Fasteners in each hinge. These steel fasteners, used in the automobile industry, are much stronger and more durable than the plastic pins used in many cart hinges and are treated to prevent rust. This hinge secure design allows for easy maintenance by SWDA crews and avoids the lid and handle damage that often occurs in other carts that use drive-in, plastic bayonet style pins. Will SWDA accept this lid attachment design?

Response: These steel fasteners are acceptable.

30. Question: Page 23 of 62 – 4.14, C, 2nd paragraph on page 23 – lids should prevent intrusion of rodents per specifications. While our carts feature a tight fit between the lid and our patented rim design, This type of damage by rodents is out of the control of the manufacturer. Cart manufacturers cannot control the feeding habits of rodents, nor their outside feeding sources, and their ability to chew roll carts is clear, no matter what style or material the cart is manufactured with. Such damage is no more controllable than graffiti or vandalism. It is standard for municipalities to exclude this from the cart specifications. The specification is also an issue of warranty coverage, since standard roll cart warranties do not cover rodent damage. We respectfully request that the word “rodents” be deleted from this specification.

Response: As stated in the RFP, Section 4.14, C., “The proposed cart lid should prevent the intrusion of rain water, rodents, birds, and flies and prevent the emission of odors.” This relates to the lid fitting tight between the lid and the rim, not allowing water and reasonably preventing small flies, birds and rodents from getting into the cart and into the waste. This is not relating to chewing through the cart.

31. Question: Page 24 of 62, Item 4.15, A, #1; Page 26 of 62, Item 4.15, C, #8; Pages 26-27 of 62, Item 4.17, A, paragraph 2 and Item 9; Page 43 of 62, under “Optional service – RFID Tag Reader Device and RFID Software” – are all specifications that require a bar code on carts. What does SWDA intend for use of the bar code. Some manufacturers may use a bar code for the manufacturer’s own internal system of asset management, while others may rely solely on the RFID Tag. The Bar Code is an inferior identification to the UHF RFID Tag, with the bar code applied to the cart body and susceptible to scratches and damage that will render the bar code useless and create unreliable data. UHF RFID Tags are installed into the handle of the cart body, or with other manufacturers are otherwise housed/embedded into the cart away from outside elements and damage from cart lifting devices and normal wear and tear, and are warranted for 10 years. We respectfully request that SWDA specify a UHF RFID Tag as the primary means of identification and data capture, and allow the bar code if a manufacturer/proposer needs the bar code for its own internal systems/processes of identification and data capture.

Response: Please see answer to Question #15 above.

32. Question: Page 27 of 62, Item 4.17, #9 at top of page – requires the bar code to be read by the appropriate device for the duration of a 10 year warranty. As mentioned in our Question #12

above, once the bar code is scratched or marred in some way (not a protected marking), then it is rendered useless and can only be replaced by a sticker bar code. As in #12 above, will SWDA allow the bar code to be only applicable for manufacturers needing the bar code for its own identification and data capture, and not require the bar code to be warranted?

Response: Please see answer to Question #15 above.

33. Question: Page 29 of 62, Item 4.20, #1:

- a. Paragraph 1 – Relative to our Question 8 above, will SWDA allow the Plastics News index to be the correct resin utilized for manufacturing carts?

Response: Yes, that is the intent.

- b. Paragraph 2 – does not allow cost adjustments to exceed 2.5% increase. There are two issues with this specification in that:
 - i. Resin indices are indicative of market costs of resin paid by manufacturers and if the index reports an increase greater than 2.5%, we respectfully request that the reported increase be allowed.
 - ii. Restricting resin increases and entertaining non-restricted resin decreases creates an unfair advantage for SWDA during the course of time. We respectfully request that this sentence be deleted: “Any cost adjustment may not exceed a two-and-one half percent (2.5%) increase per contract year.

Response: Exception should be taken in Form 2 #8.

- c. Paragraph 4 – please clarify the “average monthly report for the correct period”. What months are to be averaged for each period?

Response: In order to allow for data to be available and allow for time to submit and approval, the April 1 price adjustment should include the months of August through January and the October 1 price adjustment should include the months of February through July.

- d. Paragraph 5 – Will SWDA allow a mutual agreement for price adjustments, and also the right of the Contractor to cancel the contract or items on the contract if an agreement cannot be made?

Response: Exception should be taken in Form 2 #8.

34. Question: Page 42 of 62, Proposed Cart – Last item in fill in the blank – Please describe what is meant by “Show discount, if any, on additional carts to fill a partial truck load”.

Response: Strike that line from the Form #3. A revised Form #3 is attached.

35. Question: Page 24 of 62, 4.15, A, #3 – requires IP67 rating for UHF RFID Tags. Our understanding of the IP67 rating is that the unit can be dropped into a body of water up to a meter deep for half an hour, while our IP68 rating guarantees protection submerged in water up to 1.5 meters deep for the same period of time. Both are resistant to dust. This IP67 rating is not relevant for our tags. Our current tag for new roll are embedded into the handle of the cart

away from elements and not exposed to contents of the cart (enclosed in plastic on all sides). Our tag for existing cart modification meets the IP67 rating as specified. We respectfully request that SWDA accept IP67 or IP68 ratings for tags on both new and existing carts.

Response: SWDA will consider other ratings if IP67 rating standards are met.

36. Question: Page 1 of 62, cover page – states that all answers to questions are due to proposers on 4/30/2019 by 3pm CDT and bid is due 5/3 by 3pm CDT. (It is our firm’s policy to send bids 2 days in advance of due dates via overnight carrier so that we do not miss important deadlines.) With the magnitude of this contract/project, and the questions above, once answers are received, will SWDA provide an additional week for all proposers to evaluate answers and formulate/alter our proposals to provide our very best proposal to SWDA?

Response: The Proposal due date has been extended to Wednesday May 8, 2019 3 PM CDT.

37. Question: The Timetable for the RFP for Carts for Recyclables Collection Services states the response to Questions Date and Time is April 30, 2019, 3 PM CDT. In order to ensure timely delivery of RFP responses, most proposer’s will send their packages on May 1, 2019 to meet the May 3, 2019 3PM CDT closing date and time. Depending on the questions asked and responses given, the window for reacting to those is very limited. Would the SWDA consider extending the due date from May 3, 2019 to May 10, 2019 to allow respondents ample time to adjust/prepare submissions as necessary based on the questions and answers?

Response: Please see answer to Question #36 above.

38. Question: Will the SWDA provide a work space for the cart service team?

Response: Please see answer to Question #18 above.

39. Question: Given the labor requirements set forth in the bid for cart servicing and the unknown number of expected cart related work orders, is it possible to provide bidders with a guaranteed minimum number of monthly actions?

Response: This may be submitted as an alternate proposal.

40. Question: What is the expected commencement date of the on-going recycle cart delivery and maintenance services agreement?

Response: Per the RFP, Page 21, Section 4.10, as part of the initial contract, SWDA anticipates the last delivery of carts to occur within 60 days of the initial delivery. The Contractor awarded the On-going delivery and maintenance would be responsible thereafter.

41. Question: At what point are deliveries billed through the on-going recycle delivery and maintenance services?

Response: After the initial 60-day deployment.

42. Question: What is the assembly and delivery timeline? In one section of the RFP it states a mutual agreement of the timeline, and, in another section, it states July 1, 2019 through July 31, 2019.

Response: As noted in the RFP, the preferred recycling collection start date is August 1. SWDA would like Proposers to propose a schedule that can either meet this start date and/or an alternate start date.

43. Question: Can the SWDA provide a cost estimate for the staging area? Has the SWDA identified a proposed staging area?

Response: Please see answer to Question #9 above.

44. Question: Will the SWDA provide the photo ID tags that identify employees as being associated with SWDA?

Response: No, this will be the responsibility of the Contractor.

45. Question: How soon does SWDA expect to issue a Purchase Order?

Response: No purchase order will be required. After the contract is executed, the contractor should begin performance in order to meet the deadlines stated in the RFP.

46. Question: How soon can cart delivery begin?

Response: Please see answer to Question #42 above.

47. Question: What is the expected quantity for the cart rollout?

Response: Please see response to Question #5 regarding current participation.

48. Question: Page 7, SMALL BUSINESS – An independently owned and operated company that is limited in size and in revenue for the solid waste/recycling industry. Does the SBE subcontractor have to be in the solid waste/recycling industry?

Response: No. A small business is an independently owned and operated company that is limited in size and revenue for its industry.

49. Question: Page 15, 3.4 RESPONSIVE PROPOSALS – 6. Failure to submit a Proposal Bond. Is a proposal bond required for this RFP?

Response: No, a proposal bond is not required.

50. Question: Page 17, Each Proposer is required to file an affidavit that such Proposer has not entered into any combination or agreement relative to the price to be proposed by a person, to prevent a person from proposing or to induce a person to refrain from proposing and that such Proposal is made without reference to any other Proposal. Will the SWDA provide the required affidavit?

Response: Form 1 includes signing “I affirm that I have not been in any agreement or collusion among Proposers or prospective Proposers in restraint of freedom of competition.” Contractor must execute Form 1 before a notary. SWDA has attached a modified Form 1.

51. Question: Page 42, Items #1-6 “incorporated RFID hardware” With regards to RFID hardware, is the SWDA referring to RFID tags only?

Response: Yes, correct.

52. Question: APPENDIX C

a. What quantity of carts should be used in the calculation of the subcontracting dollars and percentages and total proposal amount? 50,000, 75,000, 100,000 or 115,000?

Response: 75,000

b. Will the SWDA provide a contact to assist with questions regarding the Subcontracting Plan Template?

Response: Yes.

c. How many trucks is the SWDA expecting installment of truck mounted scanners and how many handheld scanners/readers are required?

Response: Estimated up to eight (8) vehicles and two (2) handheld scanners. Propose on a per unit cost.

53. Question: B. Container Requirements - 2. The cart shall have an ultraviolet (UV) inhibitor to prevent deterioration and shattering. The ultraviolet inhibitor shall be added at a minimum of 2% by weight, or technologically advanced equivalent, thus ensuring maximum protection from the elements. The Proposer must provide documentation to demonstrate how this requirement is met. As a result of advancements in technology and resin production, UV inhibitor concentration has been able to be lowered in additive packages. Our containers are stabilized against ultraviolet degradation with not less than 0.3% UV additives. This is a state-of-the-art package that meets or exceeds older systems requiring 1.5% UV additive by weight, and provides product viability for a minimum of 10 years of outdoor exposure. Therefore, we respectfully request that this specification be amended to allow for modern technology advancements.

Response: An exception to the RFP should be noted in Form 2 #8.

54. Question: Payment Terms What are the payment terms for the initial cart rollout once delivery begins and the optional ongoing cart delivery and maintenance services? Weekly, monthly?

Response: Monthly.

55. Question: Delivery Requirements Due to the quantity of carts in the SWDA's RFP and the May 22 award date, contract turnaround time and issuance of the PO, is it possible to extend the start date for collection with cart services?

Response: The current anticipated start date is August 1, 2019 and may be extended. Please provide any exceptions in Form 2 #8 or a phased rollout timeline.

56. Question: D. Cart Wheels Preferences may be given to solid rubber tread tires.

- a. Would it be possible to propose two options for the carts, one with solid rubber tread tires, and one without?
- b. Typically, solid rubber tread tires require a higher cost per cart given the incremental cost of the rubber tread, when compared to the same wheel without rubber tread?

Response: Yes, see answer to Question #14 above.

57. Question: Form 3 Proposer Pricing Sheet Proposed Pricing In the event a price is given for 115,000 carts, and the SWDA procures a lesser quantity of 75,000 carts, for which a different price is given, only to later buy additional carts up to the amount of 115,000 carts, will the supplier be required to rebate SWDA for the difference in carts priced at 75,000 vs. carts priced at 115,000?

Response: No, this will be based upon each PO and quantity issued.

58. Question: Applicable Incoterms What is the preferred Incoterm for the delivery? Would it be FOB Destination + Prepay / Add Freight or would it be FOB Origin + Pre pay / Add Freight?

Response: All pricing is FOB destination Huntsville, Alabama with no add-on charges.

59. Question: Page 21, Section 4.13: Holdback for Deficiencies Can the City please clarify and or define what type of defects would cause the City to hold back full payment and what processes they will use to determine these defects?

Response: The SWDA will consider carts deficient if they do not meet the contract specifications or are required to be replaced due to warranty issues.

60. Question: Page 24, Section 4.15: RFID Specifications We would just like to clarify if putting the RFID tags inside the lid pin/handle would be acceptable to the City? This helps avoid tampering and wear and tear from the elements on the RFID tag. The lid pin/handle position has proved to be the best position over numerous years with millions of RFID tags in use in many different climates.

Response: An exception to the RFP should be noted in Form 2 #8.

61. Question: Page 29, Section 4.20: Pricing The Plastic News Index does not accurately measure the cost of material; therefore, it is not a true measure of how increasing or decreasing material costs can affect a container's price or the contractor's cost of doing business. When evaluating price increases or decreases all cart manufacturers use an escalator or de-escalator clause that is based off the ChemData Index (CDI) report. These Indexes are extremely easy to follow, and

they provide up to date information of what is happening in the material markets along with the current costs of resin. In an effort to protect the City and each cart manufacturer as it relates to price adjustments, we ask that you eliminate the language that requires contractors to use Plastic News and replace it with allowing contractors to adjust pricing based off the resin weight of the containers and current resin pricing as set by ChemData Index (CDI).

Response: The Plastic News Index is an easily available index and is why it was used. Please identify any exceptions for consideration in Form 2 #8.

62. Question: Small Business outreach Like many of our competitors, we are a manufacturer who performs all aspects of the manufacturing process internally on company-owned machines in company-owned facilities. Our labor force, while diverse, are company employees and not paid sub-contractors. Similarly, our raw materials, specifically resin, is a highly-engineered product that only a select few companies can produce and as a result cannot be outsourced or sub-contracted. In short, we are extremely limited to the use of any sub-contractors in the overall production and delivery of our containers and ancillary services. We can certainly perform an “outreach” to satisfy your RFP requirements, but this is a monumental task from a time standpoint. As a company that meets and/or exceeds all Affirmative Action and Equal Opportunity mandates, we also want to be sure we conform to your request regardless of how much Small Business inclusion we are able to provide. Given the task of such an outreach, we are requesting that the due date be pushed back 2-3 weeks to provide cart vendors the appropriate time to perform the outreach.

Response: The SWDA is not looking for manufacturers to outsource their manufacturing. We ask that you provide your best effort to utilize small businesses to the extent possible while ensuring the quality of product and service.

63. Question: Are these the only municipalities, City of Huntsville, City of Madison, Town of New Hope, Town of Owens Cross Roads, Town of Gurley, City of Triana, and Madison County?

Response: Currently, yes.

64. Question: How will SWDA determine who will initially get a container?

Response: Residents will sign up with the SWDA. As mentioned, this is an opt-in program free to residents.

65. Question: Will there be any other recycle cart sizes rather than 95 Gal?

Response: The intent is to provide only 95/96 gallon carts at this time. There may be a need to provide smaller carts based on an exception basis. The smaller carts will not be advertised as part of the program and will be handled on a case by case basis.

66. Question: Will we be able to operate out of an existing City or County facility to run CM operations and will adequate office space be provided? If the answer to the above is yes, will there be any charge?

Response: Please see answer to Question #18 above.

67. Question: Will we be able to perform all related CM functions at this location such as washing carts, maintaining inventory, parking trucks etc.?

Response: Please see answer to Question #18 above.

68. Question: Will SWDA be responsible for wastewater runoff and EPA compliance at that site?

Response: No. Please see answer to Question #18 above.

69. Question: Do customers already have trash rollout carts? If so, do they have someone doing cart maintenance, if so who?

Response: The City of Huntsville and the County of Madison perform their own cart maintenance.

70. Question: Can you provide historical data on cart maintenance work orders on the trash side of the business, to include delivery, removal, swap and repair work order volume by month for the previous 24 months for all the municipalities & County?

Response: The SWDA does not service trash in the City or County and therefore, this data is not available.

71. Question: Do they offer multiple sizes for trash containers? If so, what are the quantities?

Response: Please see answer to Question #70 above.

72. Question: How many cart maintenance trucks and drivers currently service the trash customers in the service area?

Response: Please see answer to Question #70 above.

73. Question: How many miles is each truck driving per month?

Response: Please see answer to Question #70 above.

74. Question: Are there yard men washing and repairing dirty trash carts? If so, how many and at what facility?

Response: Please see answer to Question #70 above.

75. Question: How will we be provided work orders? In an excel format each day?

Response: The specifics of the software is yet to be determined but we anticipate the software will have the ability to be exported into an excel format.

76. Question: What is the current back office system?

Response: The SWDA does not provide any billing services and currently does not have any type of back office system.

77. Question: Is SWDA capable of providing an API interface to Vision from their back-office system?

Response: Please see answer to Question #76 above.

78. Question: What colors are SWDA considering for the carts?

Response: Blue.